

Servicio	Potential client database
Country	Perú
Product / Tariff Code	310510 Fertilising products in tablets or similar forms, or in packages with a gross weight not exceeding 10 kg
Year of Import Data Analysed	2025

This Excel file contains the requested information for the *Potential client database* service. The worksheet titled "Importers" includes the following data:

- Importing company details
- Number of import transactions carried out by each importing company for the latest available year.
- Total import value per importer for the reference year, expressed in US dollars.
- Total import volume per importer for the reference year, expressed in kilograms.
- Average import price by importer, expressed in US dollars per kilogram.

In addition, a combined chart of the number of transactions and total value imported by each importing company is included.

The statistical data is sourced from the country's official customs authority and covers all registered import transactions, regardless of the mode of transport (maritime, air, or inland).

Disclaimer: The importer company data included in this report is fictitious and provided for illustrative purposes only.

Importer	Number of Import Transactions	Total Import Value (CIF Value in USD)	Total Import Volume (kg)	Average Price (USD/kg)
SANAGRO PERÚ S.A.C.	16	4.558.175,56	6.807.187	0,670
GLOBALFERT PERÚ S.R.L.	5	1.342.451,24	1.972.257	0,681
AGROINSUMOS DEL PACÍFICO S.A.C.	9	914.907,99	137.721	6,643
SOLUCIONES TÉCNICAS DE FERTILIZACIÓN S.A.	12	635.585,02	30.366	20,931
TECNOQUIM PERÚ COMERCIAL S.A.	14	506.438,88	75.987	6,665
BIOAGRO INNOVACIÓN ANDINA S.A.C.	6	440.590,30	43.225	10,193
TECNOLOGÍA VEGETAL AVANZADA PERÚ S.A.C.	43	353.958,40	73.714	4,802
NUTRIENTES AGRÍCOLAS INTERNACIONALES S.A.	14	326.481,45	55.276	5,906
INVERSIONES AGRONOVA PERÚ S.A.C.	17	319.449,50	69.633	4,588
ATLÁNTICO INSUMOS AGRÍCOLAS S.A.C.	8	202.271,66	14.332	14,113
GRUPO AGROINDUSTRIAL DEL SUR S.A.	5	185.482,47	14.265	13,002
ECOFERT ANDINO S.A.C.	9	181.312,99	63.430	2,858
DESARROLLO AGRÍCOLA TECNIFICADO S.A.C.	29	179.200,96	42.268	4,240
ANDES NUTRIENTES AGRÍCOLAS S.A.C.	15	156.723,75	38.771	4,042
PRODUCTOS AGRÍCOLAS DEL PERÚ S.A.C.	10	148.625,01	22.046	6,742
ASOCIACIÓN AGRARIA EXPORTADORA DEL NORTE	29	146.453,74	26.985	5,427
ANDINA GLOBAL TRADING S.A.	5	137.452,36	22.369	6,145
AGRITEC SOLUTIONS PERÚ S.A.C.	9	113.041,73	22.775	4,963
INTERCONTINENTAL AGRO S.A.	14	109.567,09	29.713	3,688
FINCA NUEVA GENERACIÓN S.A.C.	3	105.211,23	11.880	8,856
Total	272	\$ 11.063.381,33	\$ 9.574.199,92	\$ 1,16

Source: Own elaboration based on data from the Peruvian Customs Authority

